











#### BUILDING A BIKE ADVOCACY GROUP

Bike Maryland Bicycle Symposium February 11, 2014

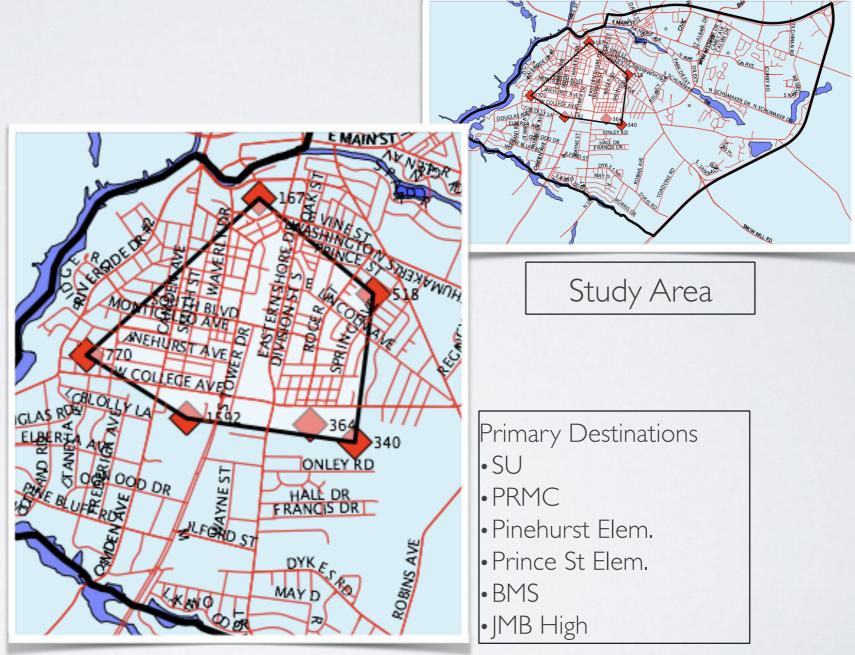
### BUILDING A BIKE ADVOCACY GROUP

- GIS demand study & Proposed Routes
- Petition Drive
- Work with Local Leaders
- Community Workshop
- Birth of local advocacy!



### INTRODUCTION & SUPPORTING DEMAND STUDY

- Focus: establish designated bike lanes in urban areas of Salisbury to increase bike commuting from home to work or school
- Location-based analysis (using GIS) predicts demand on existing roadways for bike lanes based on actual home and work/school locations



#### SUPPORTING DEMAND STUDY

- Study identified over 3700 people who live within 2 miles of their school or work place
- Location-based analysis (using GIS) predicts demand on existing roadways for bike lanes based on actual home and work/school locations

Organization	Population in Study Area
SU Staff	332
SU Students (off-campus)*	1260
WCBOE Students	1973
PRMC Staff	167
SUBTOTAL	3732

\* 2264 additional SU Students were noted as living on campus. These students could not be included in this study as they cannot be established as commuting daily on public roads.

### BIKE LANE DEMAND PROJECTION



Demand Study Routes

Traffic Shed Area	Total Projected Users (on Road Segment)	
East & West College Ave.	870	
Roger St.	648	
South Blvd. & Kendall St.	557	High Priority Roads (est. cost = \$64,000)
Smith St.	552	
South Division St.	473	
Bateman St.	451	
Riverside Dr. (North)	436	
Eastern Shore Dr.	374	
Camden Ave. (North)	662	Moderate Priority Roads (est. cost = \$39,000)
Vine St.	357	
Waverly Dr.	288	
Dykes Rd.	284	
Wicomico St.	256	
Onley Rd.	253	
Milford St.	198	
Newton St.	178	
Carroll St.	175	Lesser Priority Roads (est. cost = \$27,000)
Camden Ave. (South)	142	
Robbins Ave.	114	
Riverside Dr. (South)	55	

### PETITION DRIVE FOR BIKE LANES

- Use web-based contact management designed for political campaigns (Nation Builder)
- Started drive in Feb 2012
- Set goal of 500 signature by Earth Day
- Editorial in local paper supported
  drive
- Goal was achieved!!

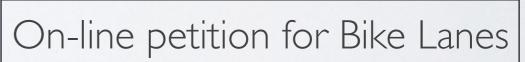
I, the undersigned, petition the Mayor and City Council of Salisbury, Maryland to take immediate action to properly plan, design, fund, construct, and maintain dedicated on-street bike lanes in Salisbury. Bike lanes in our City will greatly improve the quality of life of its citizens, promote a more sustainable way of living, increase property value, and improve traffic circulation by reducing the number of vehicles on roadways.

I understand that constructing these dedicated bike lanes may require changes such as narrower travel lanes for vehicles, fewer travel lanes for vehicles, and a reduction or elimination of on-street parking on some streets. These potential solutions are completely acceptable as the merits of bike lanes will provide a greater benefit to all of the citizens of and visitors to Salisbury.

GOAL: 500 signatures

697 SIGNATURES

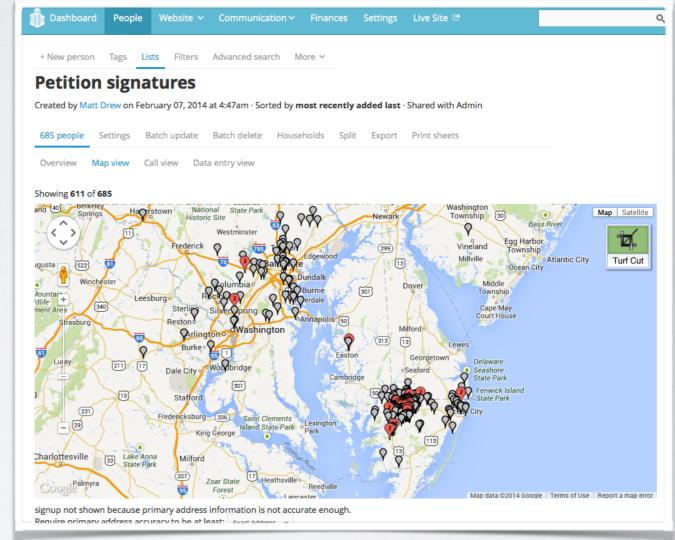
Thank you for signing!		
Change your comment		
Update signature Remove signature		
Bikesby Bike-Sby.org		
Like this to spread the word:		
Like Share You, and 118 others like this.	Tweet 8+1	
Showing 605 reactions	Following Reactions X	
Alex Siegel signed 5 days ago		
Joseph Louis Hill signed 5 months ago		
Adrienne Naleppa signed via Larissa Luck 9 months ago		
A		



### FROM SIGNATURE TO SUPPORTER

- Petition signers became Bike-SBY supporter network
- Used Nation Builder website to build supporter database
- Integrated social media
- Email blast
- Fund raising
- Events calendar & RSVP

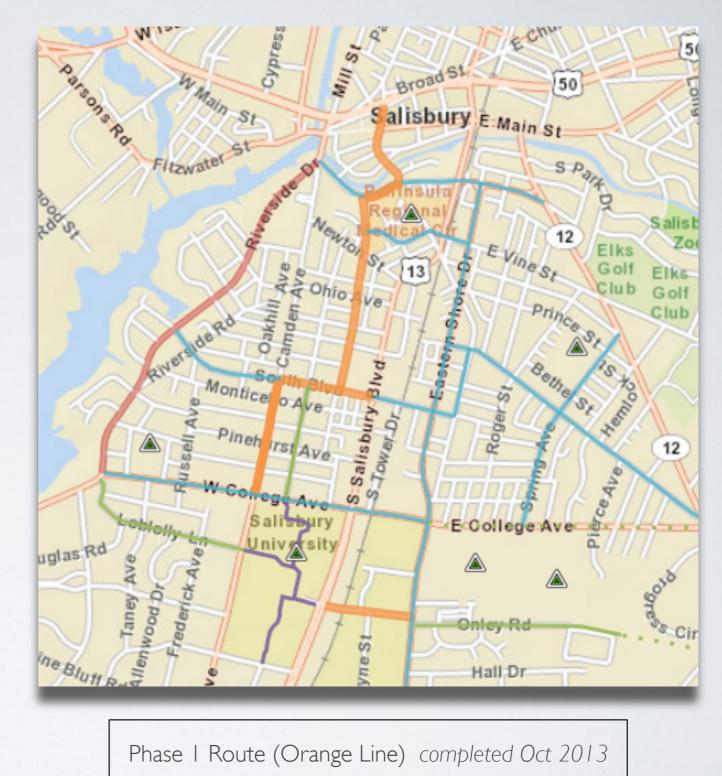




Bike-SBY Supporters (from petition drive)

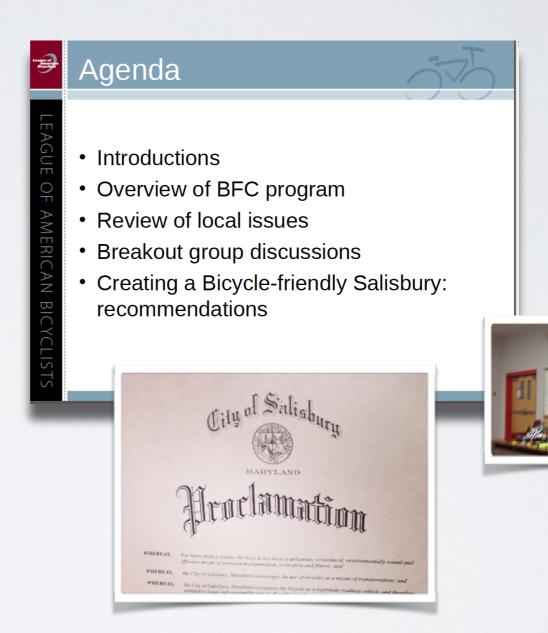
## SUPPORT OF LOCAL ELECTED LEADERS

- Petition signatures & GIS data make compelling case
- Mayor Ireton's vision for Revitalization of Downtown
- Phase I: Bike lane to connect
  University to Downtown
- Spine for future network



#### COMMUNITY WORKSHOP: BIRTH OF AN ORGANIZATION

- Bike Maryland developed & organized Bicycle Friendly Community Workshop in June 2012
- Invited petition signers, over 65 attended
- League of American Bicyclists presentation on Bicycle Friendly Community
- Video message from Mayor McClement (Frederick) to Mayor Ireton (Salisbury)
- Workshop resulted in developing a cohesive local organization



# LESSONS LEARNED

- Pick a single, achievable project, then rally the troops around it
- Use social media, web presence to build an informed community of supporters
- Work closely with local leaders (If you're not at the table, you're on the menu!)
- Stay positive at all times
- Organize your group around League's 5 E approach to BFC
- Create events that bring people in the community together



#### THANKS! Stay informed at www.bike-SBY.org, "Like" Bike-SBY on Facebook, and follow @Bike\_SBY on Twitter